

Partner

W. O'Donnell Consulting Inc.

Founded

1996

Website

www.odonnell.com

Industry

Commercial, Healthcare,
Government, Non-Profit

Services/Support Used

TD SYNnex's Click to Run™
Solution for Backup on Azure,
StreamOne™ platform

Quote

"The Click to Run™ Solution offered by TD SYNnex saved us a ton of time. We've been migrating clients to Azure backup ever since, with great support from TD SYNnex's Azure team. Our clients appreciate the cost savings and scalability of Azure backup."

Angela O'Donnell

CEO, W. O'Donnell Consulting



**Accelerated
Time to
Market**



**Reduced time
and Risks**



**Increased
Customer
Satisfaction**

Delivering Cloud Backup Solutions Through the Click of a Button



Defining the Challenge

W. O'Donnell Consulting Inc. sought a backup solution that would help clients overcome issues of limited storage capacity and the associated costs – renewal fees, appliance upgrades, warranty/software support.

They wanted to begin recommending pure cloud backup to those clients who didn't have a requirement for the quicker data restoration provided by a local appliance. Additionally, they were looking for a lower-cost cloud backup than some they had previously deployed.

Exploring the Solution

TD SYNnex's Solutions Factory and its Click to Run™ offerings were introduced, along with the benefits of provisioning a pre-configured cloud solution built by TD SYNnex. W. O'Donnell Consulting easily provisioned TD SYNnex Cloud Backup on Azure directly from the StreamOne™ Cloud Platform and deployed a full cloud backup solution in just 15 minutes.

Reflecting on the Results

The partner was able to deliver a robust, scalable and highly secure backup solution within a matter of minutes – without any disruption to their customers.

For more information about how TD SYNnex can help you reach your goals, visit tdsynnex.com.